

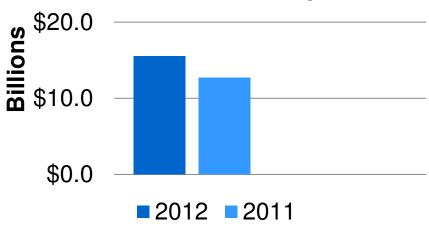
Innovative Products for the Conveyor Industry



Material Handling Industry

- Global demand for material handling equipment expected to grow >4% thru 2016 to \$123 billion
- Most growth = automated conveyors (globally \$15.5 billion in 2012, up 18% over prior year)

Automated Conveyors

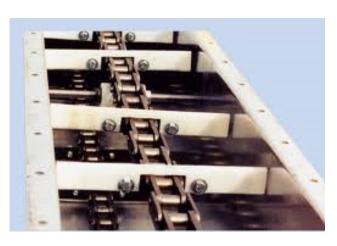




Types of Conveyors

- Chain
- Screw
- Spiral
- Bucket
- Gravity
- Vibrating
- Belt
- Overhead
- Flexible
- Roller
- Drag Chain
- Vertical





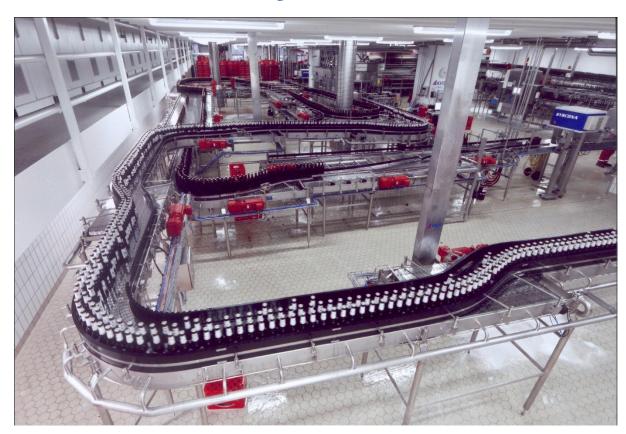






Industries that Utilize Conveyors

- Packaging
- Pharmaceutical
- Food & Beverage
- Chemical
- Agricultural
- Automotive
- Electronic
- Aerospace
- Semiconductor
- Bulk Mining





Applications

Applications

- Straight tracks
- Curve tracks
- Chain guides
- Wear strips
- Guide rails
- Star wheels
- Timing screws
- Rollers
- Bearings
- Pillow blocks
- Sprockets











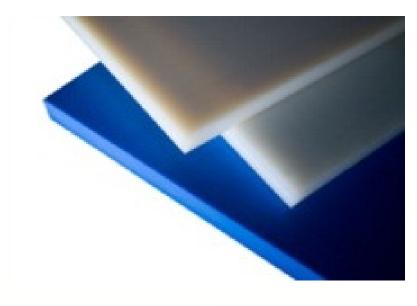




Engineering Plastics for the Conveyor Industry

- Polystone® M (UHMW-PE)
- Polystone® G (HDPE)
- Sustarin® C (Acetal)
- Sustamid® Nylon
- Sustadur PET
- SustaPEEK
- Detectable Plastics













LubX® C – The Smart Solution

- Lux® C is a new high-performance sliding material
- Designed and tested for the conveyor and material handling industries







LubX® C – The Smart Solution

- Compared to conventional sliding materials, conveying systems equipped with LubX[®] C require considerably less energy
- LubX® C has been developed with great care to minimize the friction, but also with consideration to the wear properties against the sliding partner.





LubX® C Product Features

- Coefficient of friction up to 75% less than standard UHMW-PE
- Outstanding dry-running properties
- Energy saving
- FDA Compliant
- Noise reducing
- Eliminates the slip-stick effect (backsliding)
- Increases process stability
- Specially designed to slide against steel and acetal chains (e.g. chain conveyors)



Smart energy saving with LubX® C



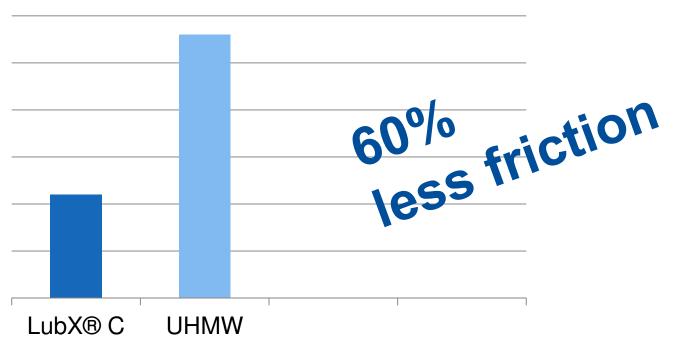
Slip-Stick Effect Video





Comparison of Sliding Partners



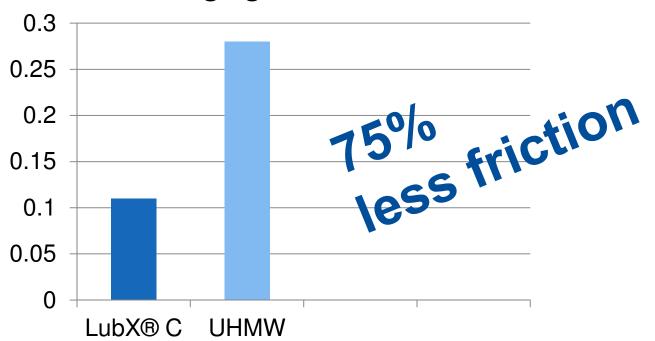


Coefficient of sliding friction under dry conditions



Comparison of Sliding Partners

Sliding against Acetal

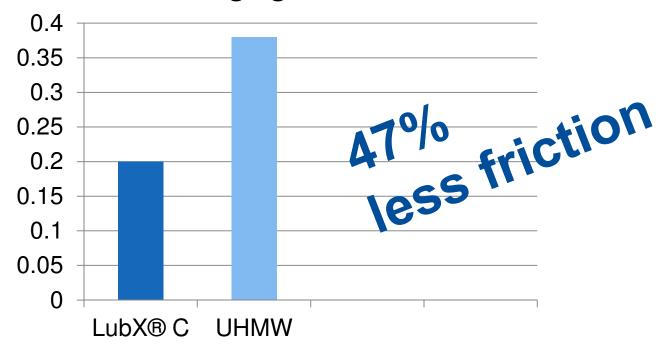


Coefficient of sliding friction under dry conditions



Comparison of Sliding Partners

Sliding against PET



Coefficient of sliding friction under dry conditions



LubX® C Industry Segments & Applications

- Industry Segments
 - Conveyor
 - Packaging / Handling
 - Pharmaceutical
 - Food Processing
- Applications
 - Chain guides
 - Curve tracks
 - Wear strips
 - Guide rails



Works best with high-speed conveyors and light weight products!



Availability of LubX® C

■ Available in sheets: 1/4" – 4" thick

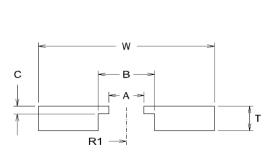
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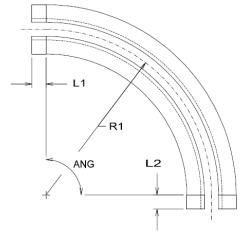




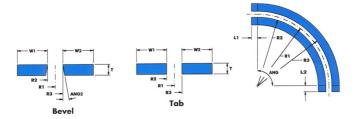


Machined Tracks & Curves (standard & custom)





Curves



880 Bevel Flat Curves 2 pc

Part #	Angle deg	R1 (in)	R2 (in)	R3 (in)	T (in)	W1/W2 (in)
28031	30	18	17.188	18.813	3/8	1.00
28032	30	24	23.188	24.813	3/8	1.00
28033	30	30	29.188	30.813	3/8	1.00
28041	45	18	17.188	18.813	3/8	1.00
28042	45	24	23.188	24.813	3/8	1.00
28043	45	30	29.188	30.813	3/8	1.00
28061	60	18	17.188	18.813	3/8	1.00
2B062	60	24	23.188	24.813	3/8	1.00
2B063	60	30	29.188	30.813	3/8	1.00
28091	90	18	17.188	18.813	3/8	1.00
2B092	90	24	23.188	24.813	3/8	1.00

880 Tab Flat Curves 2 pc

Part #	Angle deg	R1 (in)	R2 (in)	R3 (in)	T (in)	W1/W2 (in)
2T031	30	18	17.125	18.875	3/8	1.50
2T032	30	24	23.125	24.875	3/8	1.50
2T033	30	30	29.125	30.875	3/8	1.50
21041	45	18	17.125	18.875	3/8	1.50
2T042	45	24	23.125	24.875	3/8	1.50
2T043	45	30	29.125	30.875	3/8	1.50
2T061	60	18	17.125	18.875	3/8	1.50
2T062	60	24	23.125	24.875	3/8	1.50
2T063	60	30	29.125	30.875	3/8	1.50
21091	90	18	17.125	18.875	3/8	1.50
2T092	90	24	23.125	24.875	3/8	1.50

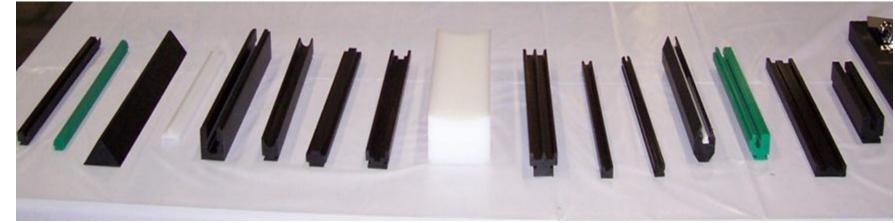
Tangents L1 and L2 zero unless specified

Materials: Polystone M NAT PolyStone M Gry Oil Polystone M Blk Repro Sustamid 6G MOS2



Machined Profiles







LubX® C Competition

■ Nolu S: Emerson / System Plast

- "Nolu S is a unique compound of UHMW and a solid lubricant."
- "It drastically reduces the coefficients of friction while maintaining characteristics of UHMW."

Oil-Filled and Dry Slide: Quadrant

- "Modified with special lubricants, TIVAR® DrySlide has the lowest coefficient of friction of any of the TIVAR® products."
- "This advanced product uses oil filled polymers to lubricate mating surfaces with a dynamic coefficient of friction formula of less than 0.14."

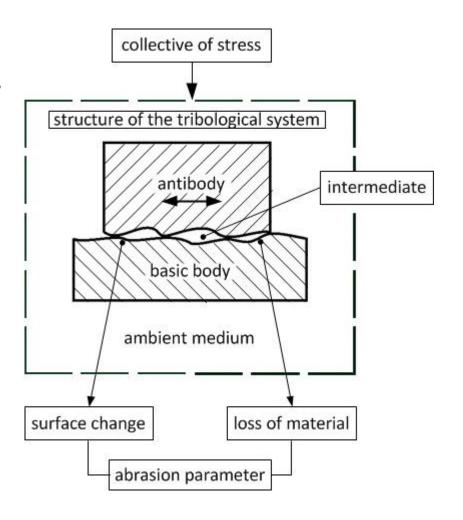






What is Tribology

- Tribology is the science and engineering of interacting surfaces in relative motion
 - Includes the study and application of the principles of friction, lubrication and wear
- Measurements: sliding coefficient of friction, temperature, wear, roughness and contact surface





What is Tribology

• Friction:

interaction between the contacting areas of the material bodies, which counteracts a relative movement

Wear & Tear:

progressive loss of material from the surface of a solid body caused by mechanical causes (contact with a solid or liquid)

Lubrication:

reduction in friction and wear by complete or partial separation of material bodies



Bottle Conveying System - Krones

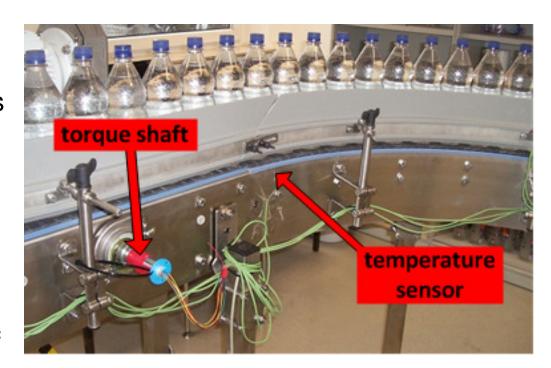


Marketing & Communications Seite 23



Practical Test Apparatus (Bottle Conveying System)

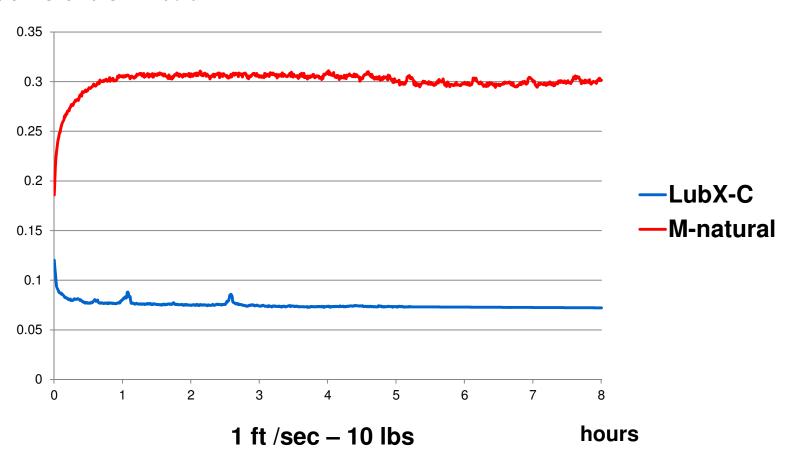
- determination of the coefficient of friction takes place under real conditions
- different material pairings are possible
- measurement of the temperature
- measurement of the chain tensile force with the aid of a torque shaft





LubX-C / Polystone® M Natural (UHMW-PE) against Acetal

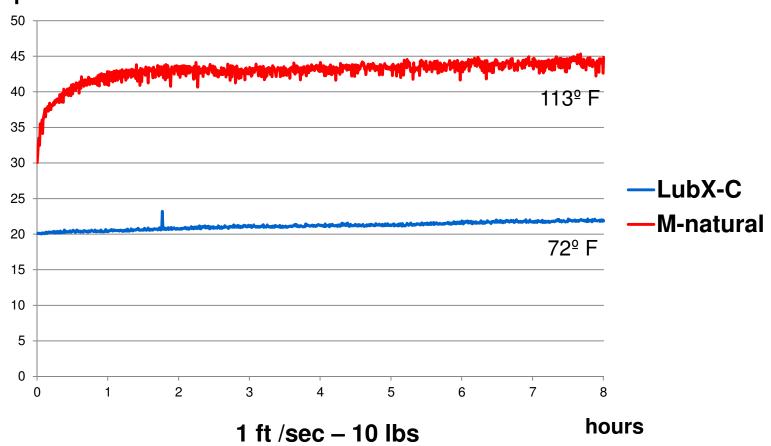
coefficient of friction





LubX-C / Polystone® M Natural (UHMW-PE) against Acetal

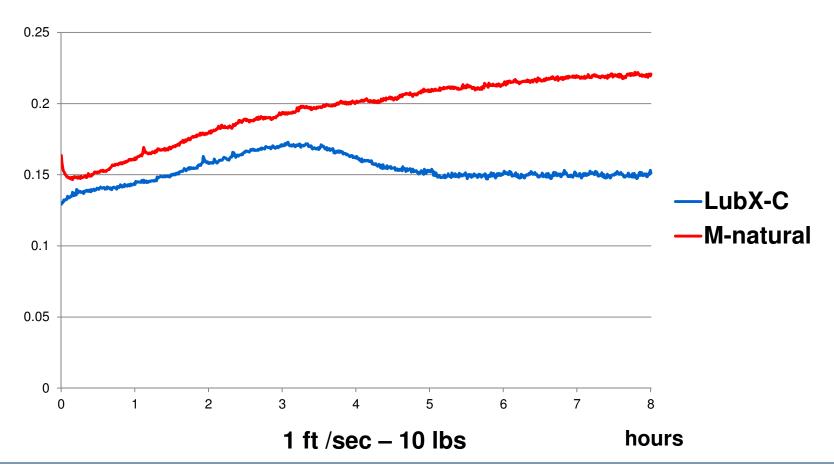
temperature





LubX-C / Polystone® M Natural (UHMW-PE) against Steel

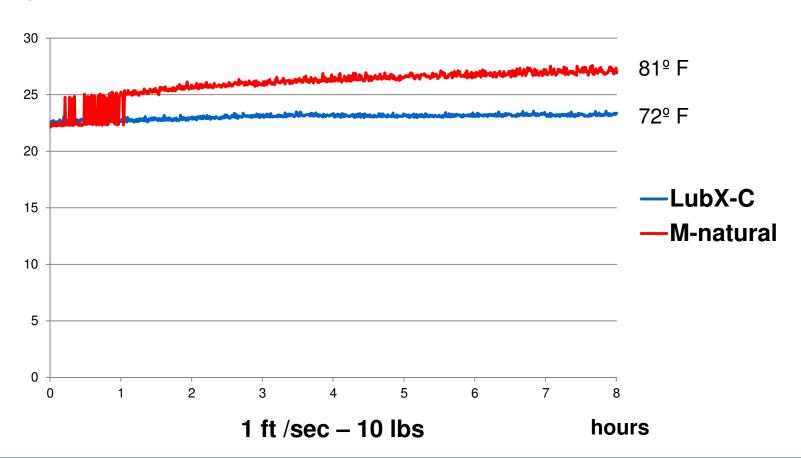
coefficient of friction





LubX-C / Polystone® M Natural (UHMW-PE) against Steel

temperature

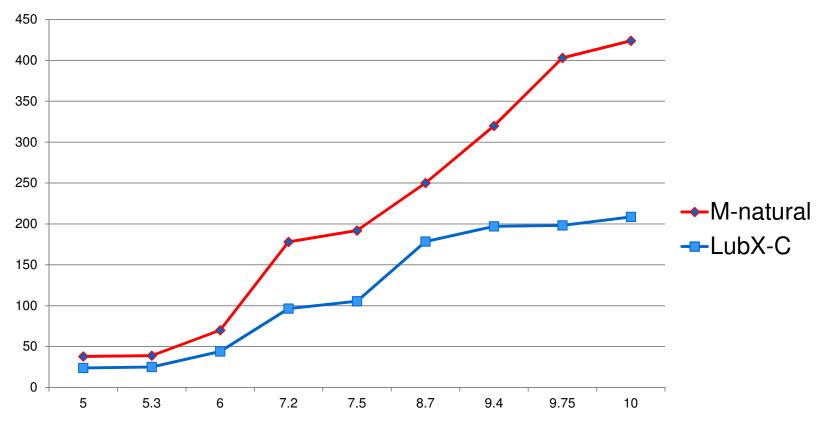




Energy input LubX-C / Polystone® M Natural (UHMW-PE) against Acetal



3.5 ft / sec - 30 lbs



LubX-C: μ = 0,18 / M-natural: μ = 0,29

chain length [m]



Selling Tools

- Product Samples
- Education
 - News Letters
 - Presentations
 - Webinars
- Joint Sales Calls
- Specifications
- Technical Support





Prospects & Lead Research

Online Sources

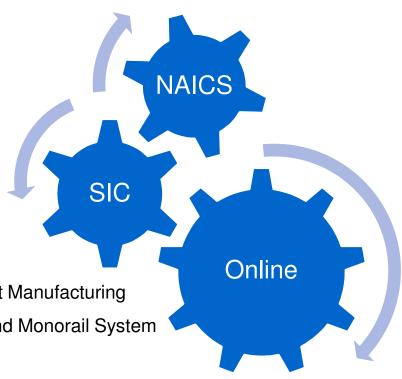
- http://www.mhpn.com/
- http://mhlnews.com/
- http://www.cemanet.org/
- http://www.packworld.com/
- http://www.packagingdigest.com

NAICS Codes

- 333922: Conveyor and Conveying Equipment Manufacturing
- 333923: Overhead Traveling Crane, Hoist, and Monorail System

SIC Codes

- 3531: Construction machinery
- 3535: Conveyors and conveying equipment
- 3537: Industrial trucks and tractors





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